





TAX ADVISORY



GLOBAL EXPERTISE



ACCELERATE DEPRECIATION



DESIGNATED TAX SPECIALIST

MINIMIZE TAX. MAXIMIZE RETURN.



A RIVERSIDE COMPANY WWW.RIVERSIDETACS.COM

### MISSION

Have you been overwhelmed by the the burden taxes puts on your business? Do you want to make use of tax strategies that will help you succeed? Are you dealing with foreign investors and want to maximize their returns?

Well here is some good news! Riverside Abstract has recently launched Riverside TACS: Your International Tax Advisory and Cost Segregation specialists.

The experts at Riverside TACS understand that real estate investors are always looking to make a good deal. Doing so requires knowledge of all the components that affect returns. Your tax liability is one such component that can have a significant impact on those returns. You need a team of dedicated tax professionals who have the ability to give your deal that winning edge.

By utilizing specialized real estate tax strategies, we can help you mitigate the impact of these taxes and improve your returns. Our specialists are experts in tax mitigation tools such as cost segregation, as well as optimizing your structure for foreign investors.

Let the experts at Riverside TACS help you today.

Minimize tax, Maximize return. These are the magic words that every investor wants to hear, and at Riverside TACS you'll hear them again and again.

We look forward to working with you.

Sincerely,

Shaul C. Greenwald, Esq.

**Chief Executive Officer** 

Yoel Zagelbaum, Esq.

Len Berkowitz, Esq. **Managing Director** 





## BIOS

### SHAUL C. GREENWALD, ESQ.

#### CHIEF EXECUTIVE OFFICER

Shaul C. Greenwald, Esq., CEO of Riverside Abstract, an alumnus of the Benjamin N. Cardozo School of Law, serves as both visionary and executor of Riverside's incredible growth.

In February 2009, Shaul joined Riverside Abstract as CEO. Since then, Riverside has become a major force in the title industry. Under Shaul's leadership, Riverside Abstract currently has approximately \$100mm in escrow between the title company and 1031 exchange division and work in various capacities with many of the most prestigious investors, owners, lenders and law firms.

Shaul is currently admitted to practice law in New York, New Jersey, Massachusetts, Conecticuit, Georgia and North Carolina, and personally licensed as a title providor in 34 states.

### YOEL ZAGELBAUM, ESQ. PRESIDENT



After graduating Magna Cum Laude from Touro College's pre-med program, Yoel attended Fordham University School of Law, receiving his Juris Doctor degree in May 2003. He was admitted as a member of the New York & New Jersey Bar, as well as the Patent Bar in early 2004.

Following his internship at the King's County District Attorney's office, Yoel joined the prestigious law firm of Fish and Neave, LLP as a patent attorney. Drawing on his medical background as well as his experience in patent law, Yoel worked in patent litigation, representing numerous large biotechnology and pharmaceutical companies.

Yoel has fostered many deep relationships with bankers, brokerages and underwriters. Riverside is one of only a handful of New York agencies which underwrites with most of the major national underwriters including: Fidelity National Title Insurance Company, Chicago Title Insurance Company, Commonwealth Land Title Insurance Company, and Old Republic Title Insurance Company.



### LEN BERKOWITZ, ESQ. MANAGING DIRECTOR

Len is the Managing Director of Riverside TACS. In this role, Len provides sophisticated international tax advice and cost segregation services to a broad array of clients.

Len has over twelve years of experience as a tax practitioner. Throughout his career, Len has worked with his clients to structure their investments, operations and businesses in a tax efficient and economically viable manner. Len's clients have included large multi-national corporations, investment funds, small and medium sized business entities, and high net worth individuals. His experience with these diverse clients facilitates his ability to understand his clients' needs no matter their size or their structure, and enables him to provide practical tax advice and meaningful tax savings for his clients. Len has spoken at several professional conferences on various tax matters.

He has received his Bachelors of Science in Accounting from Touro College, and his JD from Fordham University School of Law. He is admitted to the New York State Bar.



## TAX ADVISORY

DO YOU WANT TO ATTRACT FOREIGN INVESTMENT DOLLARS?
DO YOU WANT PROTECTION FROM INTERNATIONAL TAX LIABALITIES?
DO YOU WANT TO REMAIN COMPLIANT WITH THE IRS & OTHER TAX AGENCIES?

# YES, YOU DO.

As foreign capital continues to pour into the US, competition to attract it is fiercer than ever. How will you distinguish yourself from your peers?

Having the right deal structure in place can be a key differentiating factor as poorly planned investments can result in effective tax rates **exceeding 50%**. Riverside TACS will help you create a tax efficient investment structure that will help your investors **Save money** and give you the upper hand when seeking **foreign capital**.

Let the experts at Riverside TACS guide you on international tax matters. Contact us today for a free consultation.







### COST

### SEGREGATION

DID YOU KNOW THAT YOU CAN OPEN TRAPPED CASH FOR YOUR NEXT DEAL?
DID YOU KNOW THAT YOU CAN "CATCH-UP" ON MISSED DEDUCTIONS?
DID YOU KNOW THAT A YOU CAN REDUCE TAXES IN THE YEAR OF SALE?

## NOW YOU DO.

Do you own real estate? Do you want to save on taxes & increase cash flow? Have you considered undertaking a cost segregation study?

A properly performed cost segregation study can accelerate the depreciation on your facility and result in significant tax savings. As a general rule, property owners can expect net present value savings of \$15,000-\$20,000 for every \$100,000 worth of assets reclassified to a **shorter depreciation** period.

Let the experts at Riverside TACS help you achieve these benefits. Contact us today for a free consultation.







## ORDER

### BENEFIT ANALYSIS REQUEST FORM

Complete the form below and email it to info@riversidetacs.com.

Date:	
YOUR INFORMATION:	
Name:	Address:
Email Address:	Phone:
Sales Rep/Referred By:	
PROPERTY INFORMATION:	
Property Use (Office, Restaurant, Apartment Building, etc.):	
Date of Purchase:	
Purchase Price:	
Current Tax Year:	
City:	State:

